

## Page number

1 Notes in issue
3
2. Transaction features 4
3. Triggers 5
4. Trigger Calculations 6
5. Priority of payments 8
6. Pool stats 9
7. Contact details 14

## Issue date: 23 May 2013

Determination date: 31 January 2016
Payment date: 29 February 2016

## Senior debt

Outstanding balance on issue date
Outstanding balance on payment date

ISIN Code

Issue date
Final redemption date

## Rating Agency

Rating on issue date
Rating on reporting date

## Reference rate

Spread above reference rate
Interest rate applicable for the reporting quarter

Interest due on payment date
Interest not paid on payment date
Cumulative interest not paid

Principal Amount of notes issued on Issue date
Principal repayment on current payment date
Total Principal repaid (including Principal repayment on current payment date)
Principal amount outstanding on payment date

Class A: NYT10 1

## R 262,000,000

R 104,944,873
R 35,000,000
R 14,0 19,354

ZAG000 106014
$23-$ May- 13
$28-$ May-20
$23-$ May-13
$28-$ May-20

Global Credit Ratings Co (Pty) Ltd
$A(z a)(s f) \quad B B B(z a)(s f)$
$A(z a)(s f) \quad B B B(z a)(s f)$

| 3 m Jibar | 3 m Jibar |
| :--- | :--- |
| $2.700 \%$ | $5.000 \%$ |

,
$R 2,411,567 \quad R 402,546$

Item 5 \& 6
R 0
R 0
R $262,000,000$
R 27,422,879
R 184,478,006
R 77,521,994

R 35,000,000
R 3,663,362
R 24,644,008
R $10,355,992$

## Sub- ordinated debt

Un-listed sub-ordinated debt issued on the interest rate market of the JSE Interest due on payment date
Interest not paid on payment date
Cumulative interest not paid

Principal Amount of notes issued on Issue date
Principal repayment on Payment date
Total Principal repaid (including Principal repayment on payment date)
Principal amount outstanding on Payment date

## R 56,000,000

R 923,693
R 0
R 0

R 56,000,000
R 5,861,379
Item 9

Issue date: 23 May 2013
Determination date: 31January 2016
Payment date: 29 February 2016

Cash reserve required amount
Reserve funded on payment date
Shortfall on payment date

Amortisation top-up amount

PDL top-up required
Shortfall on payment date

31-Jan- 16

R 1,413,952
R 1,413,952
Reserve fully funded
Not applicable during Amortisation Period
R 5,103,098

R 0

Reference in POP / Reference in Investor report

## Triggers

Subordinated capital suspension event
Clean-up call

Trigger not breached Clean up call not excercised

Reference in Investor report
Pg. 5 and 6
Pg. 5 and 6

## Subordinated Capital Suspension event

a) the Principal Deficiency Top-Up Amount is not funded for two consecutive Interest Periods during the

Amortisation Period; or
(b) the aggregate Principal Amount Outstanding of the Notes is equal to or less than $10 \%$ of the aggregate
Principal Amount Outstanding of the Notes that have been issued on the Issue Date; or
(c) the Principal Deficiency Top-Up Amount is not funded for two consecutive Interest Periods during the Revolving Period,
Measured on each Payment Date in respect of all cash received up to the Determination Date immediately preceding such Payment Date
(d) the appointment of the Servicer is terminated; or
(e) the Servicer's GCR servicer rating is downgraded to below SQ2-; or
(f) the aggregate Principal Amount Outstanding of the Notes calculated on the Payment Date falling 6 (six) months after the Revolving Period End Date is in excess of $71 \%$ of the aggregate Principal Amount Outstanding of the Notes issued on the Issue Date; or
(g) the aggregate Principal Amount Outstanding of the Notes calculated on the Payment Date falling 2 (twelve) months after the Revolving Period End Date is in excess of $47 \%$ of the aggregate Principal Amount Outstanding of the Notes issued on the Issue Date; or
(h) the aggregate Principal Amount Outstanding of the Notes calculated on the Payment Date falling 18 (eighteen) months after the Revolving Period End Date is in excess of $29 \%$ of the aggregate Principal Amount Outstanding of the Notes issued on the Issue Date; or
(i) the aggregate Principal Amount Outstanding of the Notes calculated on the Payment Date falling 24 (twenty-four) months after the Revolving Period End Date is in excess of $16 \%$ of the aggregate Principal Amount Outstanding of the Notes issued on the Issue Date;

| No | No | No | No | Pg. 6 |
| :---: | :---: | :---: | :---: | :---: |
| No | No | No | No | Pg. 6 |
| N/A | N/A | N/A | N/A |  |
| No | No | No | No |  |
| No | No | No | No | Pg. 6 |
| No | No | No | N/A |  |
| Not due | Not due | Not due | N/A |  |
| Not due | Not due | Not due | Not due |  |
| Not due | Not due | Not due | Not due |  |

## Clean-Up Call

On any Payment Date on which the aggregate Principal Amount Outstanding of the Notes is equal to or ess than $10 \%$ of the aggregate Principal Amount of the Notes that have been issued and upon giving not more than 30 (thirty) nor less than 20 (twenty) days' notice to the Security SPV and the Noteholders in accordance with Condition 16 (which notice shall be irrevocable), the Issuer may redeem all, but not some only, of the Notes at their Principal Amount Outstanding (together with accrued interest thereon) provided that the Issuer shall deliver to the Security SPV, a certificate signed by two directors of the Issuer, to the effect that it has sufficient funds to redeem all of the Notes and the Notes may only be redeemed subject to settlement of all amounts in accordance with the Priority of Payments.

[^0]| $353,000,000$ | $353,000,000$ | $353,000,000$ | $353,000,000$ |
| :---: | :---: | :---: | :---: |
| $234,724,603$ | $185,070,247$ | 141395,193 | $104,447,573$ |
| $66 \%$ | $52 \%$ | $40 \%$ | $30 \%$ |
| No | No | No | No |

## Requirement:

(a) the Principal Deficiency Top-Up Amount is not funded for two consecutive Interest Periods during the Amortisation Period

Principal Deficiency Top-Up Amount
"Principal Deficiency" shall occur if a Performing Loan becomes a Non-Performing Loan during any particular
"Principal Deficiency
Ledger"
"Principal Deficiency
Top-Up Amount" month;
the ledger maintained to record the Principal Deficiency on the last day of each month;
in relation to each month during the Revolving Period and the Amortisation Period, as the case may be, the amount reflected in the Principal Deficiency Ledger on the last day of each month, multiplied by $65 \%$;

Therefore,
Non- performing loans (Gross advances)
Principal Deficiency Ledger
Multiplied by
Principal Deficiency Top-Up Amount

| $216,055,968$ | $231,369,912$ | $242,485,988$ | $250,336,907$ |
| :---: | :---: | :---: | :---: |
| $32,785,744$ | $15,313,944$ | $11,116,076$ | $7,850,920$ |
| $65 \%$ | $65 \%$ | $65 \%$ | $65 \%$ |
| $21,310,733$ | $9,954,064$ | $7,225,449$ | $5,103,098$ |

Cash available to pay Class A, B and C noteholders
PDL top up amount fully funded
54,278,379
Therefore, Capital suspension event

## 49,654,356

Yes
No

43,675,054
Yes
No

36,947,619
Yes
No

## Requirement:

(b) the aggregate Principal Amount Outstanding of the Notes is equal to or less than $10 \%$ of the aggregate Principal

Amount Outstanding of the Notes that have been issued on the Issue Date; or
Principal Amount Outstanding of the Notes that have been issued on the Issue Date
The aggregate Principal Amount Outstanding of the Notes
The aggregate Principal Amount Outstanding of the Notes is equal to or less than $10 \%$ ?
353,000,00
234,724,603
No
$353,000,0$
$185,070,2$
No
$353,000,00$
$141,395,19$
No
353,000,000

Clean up call excercised?
No
No
No
104,447
No
No
No

Requirement:
Measured on each Payment Date in respect of all cash received up to the Determination Date immediately preceding after the Revolving Period End Date is in excess of $71 \%$ of the aggregate Principal Amount Outstanding of the Notes issued on the Issue Date

Principal Amount Outstanding of the Notes that have been issued on the Issue Date $71 \%$ of the aggregate Principal Amount Outstanding of the Notes issued on the Issue Date

The aggregate Principal Amount Outstanding of the Notes
Percentage of Principal Outstanding
Trigger requirement
The aggregate Principal Amount Outstanding of the Notes is equal to or less than $71 \%$ ?


- Trigger M easurement date

| $353,000,000$ | $353,000,000$ | $353,000,000$ | $353,000,000$ |
| :---: | :---: | :---: | :---: |
| $250,630,000$ | $250,630,000$ | $250,630,000$ | $250,630,000$ |
| - | $165,910,000$ | $165,910,000$ |  |
| $234,724,603$ | $185,070,247$ | $141,395,193$ | $104,447,573$ |
| $66 \%$ | $52 \%$ | $40 \%$ | $30 \%$ |
| $71 \%$ | $71 \%$ | $71 \%$ | $38 \%$ |
| No | No | No | No |

Pre-enforcement Priority of Payments during the Amortisation Period

|  | 28-May-15 | 28-Aug-15 | 30-Nov-15 | 29-Feb-16 |
| :---: | :---: | :---: | :---: | :---: |
| Cash available on determination date | 68,338,337 | 61,418,225 | 53,348,906 | 46,922,522 |
| 1 Tax | -1,592,212 | -1,592,212 | -1,305,301 | -1,936,747 |
|  | 66,746,125 | 59,826,0 13 | 52,043,605 | 44,985,775 |
| Senior expenses limited to Snr expense cap ( $1 \%$ of oustanding capital) | -2,318,985 | -1,778,426 | -1,567,624 | -2,886,397 |
| 2 Senior expenses | -196,292 | -61,131 | -48,993 | -1,702,336 |
| 3 Servicing fees | -2,122,694 | -1,717,295 | -1,518,631 | -1,184,062 |
|  | 64,427,140 | 58,047,587 | 50,475,981 | 42,099,377 |
| 4 Net settlement amounts/ Hedge terminations payments due | - |  | - | - |
|  | 64,427,140 | 58,047,587 | 50,475,981 | 42,099,377 |
| 5 Interest due to Class A noteholders | -4,654,373 | -3,878,720 | -3,183,763 | -2,411,567 |
|  | 59,772,766 | 54,168,867 | 47,292,218 | 39,687,810 |
| 6 Interest due to Class B noteholders | -784,275 | -653,069 | -534,003 | -402,546 |
|  | 58,988,491 | 53,515,798 | 46,758,215 | 39,285,264 |
| 7 Cash reserve top up ( $1 \%$ of notes outstanding) | $-2,890,030$ | -2,347,246 | -1,850,702 | -1,413,952 |
|  | 56,098,462 | 51,168,552 | 44,907,513 | 37,871,312 |
| 8 Interest due to Class C noteholders | -1,820,083 | -1,514,196 | -1,232,459 | -923,693 |
|  | 54,278,379 | 49,654,356 | 43,675,054 | 36,947,619 |
| 9 Principal due to noteholders | -54,278,378 | -49,654,356 | -43,675,054 | -36,947,620 |
| Class A | -40,285,935 | -36,853,942 | -32,416,046 | -27,422,879 |
| Class B | -5,381,709 | -4,923,236 | -4,330,388 | -3,663,362 |
| Class C | -8,610,734 | -7,877,178 | -6,928,620 | -5,861,379 |
|  | - | - | - | - |
| 10 Fee payable to the Servicer in excess of the Senior Expense Fee cap | - | - | - | - |
|  | - | - | - | - |
| 11 Net settlement amounts/ Hedge terminations payments due | - | - | - | - |
|  | - | - | - | - |
| 12 Fees and costs payable to Secured Creditors | - | - | - | - |
|  | - | - | - | - |
| 13 Dividend due to Preference Shareholder | - | - | - | - |
|  | - | - | - | - |
| 14 Investment in Permitted Investments | - | - | - | - |
|  | - | - | - | - |
| 15 Dividend to Ordinary Shareholders | - | - | - | - |
|  | - | - | - | - |

```
Issue date: 23 May 2013
Determination date: 31January 2016
Payment date: 29 February 2016
```


## Salient features

Covenant

Issue date
Determination date

| Net advances | $\mathrm{N} / \mathrm{A}$ |
| :--- | :---: |
| Outstanding balance | $\mathrm{N} / \mathrm{A}$ |
| Original loan amount | $\mathrm{N} / \mathrm{A}$ |
| Number of loans | $\mathrm{N} / \mathrm{A}$ |
| Average outstanding loan balance | $\mathrm{N} / \mathrm{A}$ |
| Weighted average seasoning* | $\mathrm{N} / \mathrm{A}$ |
| Weighted average instalment to income** | $\mathrm{N} / \mathrm{A}$ |
| Weighted average debt to income** | $\mathrm{N} / \mathrm{A}$ |
| Weighted average missed payments** | $\mathrm{N} / \mathrm{A}$ |


| R $341,600,158$ | R 131985,577 |
| ---: | ---: |
| R $364,792,276$ | R $343,678,347$ |
| R $358,584,346$ | R $622,226,895$ |
| 18,990 | 29,310 |
| R 19,210 | R 11,726 |

4.84 months $\quad 32.44$ months
4132\% 43.78\%
73.86\% 87.75\%
0.39

* W eighted by Original loan amount
** Weighted by Net advances















## Contact details

## Werner Nel

Head of Treasury
Tel: 0102458001
e-mail: wnel@realpeople.co.za

## Nicole Fowles

Treasury M anager
Tel: 0726107955
e-mail: nfowles@realpeople.co.za

## Zenelle Stofberg

Treasury M anager
Tel: 0102458207
e-mail: zstofberg@realpeople.co.za


[^0]:    Original amount issued
    Current Prinicipal amount of notes outstanding
    Percentage outstanding
    Clean-up call excercised

